



Dear Customer:

We wish to thank you for your many valued orders, which have meant much to our success and growth and have allowed us to add many new items to our line.

ARNDT KEYBOARD ENTERTAINMENT PRODUCTS began in 1966 with the manufacturing of our exact duplicate of the famous Howard "Wonder" Pipe Organ Seat. Through samples provided by our customers, we have been able to reproduce many needed parts and items for the pipe organ, player piano, nickelodeon and band organ fields. Along with complete new church and theatre pipe organs. In 1970, we moved to our new office and factory facilities in the Ankeny Industrial Park, Ankeny, Iowa. At which time, our name was changed to ARNDT ORGAN SUPPLY CO.

As an ambitious and rapidly expanding firm, we are eager to give very personal attention to your special needs. You will be particularly pleased to find in all our products "Quality Through Pride in Workmanship."

Hoping to hear from you soon.

Very truly yours,

Robert E. Arndt  
Owner

***"Quality Through Pride In Workmanship"***

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# CONDITIONS OF SALE

## GUARANTEE

All Arndt Organ Supply products of our own manufacture are fully guaranteed to the original purchaser for a period of five years against defective workmanship and material. Any parts or materials found defective must be returned to us, transportation charges prepaid, and if upon examination we find parts or material to come under terms of our guarantee we will repair or replace same free of charge. Should repairs be necessary due to improper installation or other causes beyond our control, a nominal charge for repairs will be made.

## TERMS

Net 10 days on open account orders. All other orders payable in advance. Prices are net F.O.B. Ankeny, Iowa or shipping point. On orders for CUSTOM items a payment of one-third should accompany your order. A second payment of one-third will become due when the item is ready for shipment. The remaining one-third will be collected according to the status of the customers credit rating.

Past due accounts are subject to interest at 1½% per month, 18% annually, starting 30 days from the date of invoice.

For your convenience we now accept Master Charge and BankAmericard/Visa.

If open account is desired for business use, write for forms and allow 6 to 8 weeks for processing.

## RETURNS

Stock items can be returned within 30 days provided:  
Items have not been used and are in new condition.  
Written consent is obtained from us.  
Shipping is prepaid and insured.  
A 15% restocking charge will apply to returned items.  
CUSTOM BUILT equipment is not returnable.

## C.O.D. SHIPMENTS

C.O.D. shipments are costly to both you and us and should be avoided. We require a deposit on all C.O.D. orders of at least 20% of the total amount of the order. This deposit will be forfeited if the shipment is not accepted at its destination.

## CLAIMS

All items manufactured by us are carefully inspected and tested before shipment. We cannot be responsible for damages suffered in transit. These claims should be made with the delivering carrier upon arrival. Claims for shortages should be made immediately after receipt of shipment.

## ROUTING

Please include shipping instructions with each order, otherwise, we will use our own judgment in selecting the proper type of shipping.

## FOREIGN SHIPMENT

Customers outside the U.S., please send international or postal money orders in U.S. funds or checks made payable to U.S. banks. All charges covering inland, ocean freight or air freight, insurance, customs, duties, fees and all other charges connected with the order are to be paid by the purchaser.

## MINIMUM ORDER

Due to the high cost of handling small orders, a \$10.00 minimum purchase has been established.

**ALL PRICES ARE SUBJECT TO  
CHANGE WITHOUT NOTICE!**

# ANKENY INDUSTRIAL PARK

